Post Interview Acceptance

So \_\_\_\_\_\_\_\_\_\_\_, I know that was a lot of information, but what was your overall impression of everything?

Okay, and did you have any questions or is there anything I can clarify for you?

If accepted, would you feel confident representing \_\_\_\_ and our low-key sales approach?

Do you also feel confident with our training process?

(if applicable): I see that you’re majoring in \_\_\_… tell me more about that. Do you know what you want to do long-term?

You checked that the experience of working with us could benefit your future… tell me more? How do you see this benefitting you?

Lastly, we have a lot of people applying for the position and we have to be pretty selective with who we accept for the position… why do you feel like you’d be a good fit?

PULL BACK: Well \_\_\_ obviously we can’t accept everyone that interviews with us… we do have to be pretty selective with who we take… (I would have liked to see a bit more \_\_\_\_)

But, In *your* case, \_\_\_\_\_\_\_\_\_\_\_\_, I felt that you really presented yourself well… (Give 1-2 reasons to be selected)

* You seem like a hard worker (GPA/Past Jobs)
* You seem like a very sincere/authentic person
* Good listener / team player / Seem intelligent and have a good grasp on business ethics/models/practices/etc.
* Athlete- time management skills + ability to work hard

So that being the case, I would like to go ahead and formally accept you for the position. Welcome to the team!

So what we need to do \_\_\_\_\_\_\_\_\_\_\_\_, is get you set for training. Again, training is the only part of the job that is not flexible. Training is on…..

* Review dates/times (handle conflicts, if any)
* Add any details about training/assignments
* Go over onboarding checklist/expectations
* Review who is running training (make sure to build up the manager)

And \_\_\_\_\_\_\_\_\_, I’m going to give you some tips to make sure that you get the most out of training— (Customize these depending on how your training works)

* First and foremost, arrive on time—make sure to be 5-10 minutes early
* Lean toward business casual, but make sure to be comfortable. Its a long 2 days but it’ll be totally worth it. Feel free to bring some snacks or some food. We’ll have 10-15 minute breaks throughout the training…
* Bring notebook & pen

**ASSIGNMENTS/Training expectations**

\*Custom